

David Thomas Oddy
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CAREER GOAL: To guide and lead dynamic Information Technology organizations in the pursuit of their corporate vision with an emphasis on growth, creativity, innovation, profitability, customer service and employee satisfaction.

CAPABILITIES:

- Lead and inspire teams to their highest potential.
- Operate a business according to well established accounting and administrative procedures.
- Discover, design and promote creative new services and offerings.
- Use leadership abilities to provide a sense of direction to employees, clients and other stakeholders.
- Use relationship skills to provide a sense of confidence to employees, clients and other stakeholders.
- Engage in highly creative problem-solving and effective strategy sessions.

ACHIEVEMENTS:

- Developed a Go-to-Market plan for ENSCO's new Business Solutions Group in the Data Management space and worked with Strategic Partners for rapid implementation.
- Founded and led the business operations of Odyssey Software, Odyssey Systems and Odyssey Solutions Group in a highly profitable and efficient manner. Company revenue growth exceeded 300%, 65%, and 70% respectively during the first three years.
- Led the Odyssey companies to a high level of recognition and appreciation for their ability to consistently deliver success in an industry known for extreme risk of failure.
- Designed and promoted the Odyssey Solutions Suite, a set of unique offerings designed to turn vague consulting offerings into a discreet situationally targeted client experience.
- Recruited, trained and supervised a team of high level programmers, software engineers and consultants.
- Led design and hands-on development efforts for several key software development projects.

WORK HISTORY:

2006-Present	David T. Oddy, Inc. <u>Consultant</u>	Baldwinsville, NY
2004-2006	ENSCO, Inc. – ISS Division <u>Director, Business Solutions</u>	Endicott, NY
1998-2004	Odyssey Software, Odyssey Systems Odyssey Solutions Group <u>CEO/Founder</u>	Syracuse, NY
1996-1997	Integrated Office Technologies <u>Director of Software Development</u>	Syracuse, NY

MILITARY SERVICE:

1990-1993	United States Marine Corps <u>Computer Programmer (MOS 4063/4066)</u>	Okinawa, Japan
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UNIVERSITY EDUCATION:

Masters of Business Administration (Expected Completion in 2013)	State University of New York Empire State College
Bachelor of Science MIS/Software Applications (Graduated with 4.0 GPA in Spring, 2011)	State University of New York Empire State College
General Studies (Periodic professionally targeted studies from 1987 to 1998)	Onondaga Community College

COMMUNITY ACTIVITIES:

- Ongoing participation in mentoring in the software and IT consulting profession.
- Participation in the local Junior Achievent program.
- Graduate of Leadership Greater Syracuse class of 2003.
- Active member of local leadership organizations.
- Coached and taught karate athletes for competition at a national level – personally coached five national champions.
- Nationally Certified Karate Referee
- 1987, 1989, 1994, 2007 United States National Karate Champion
- 1994-1996, Member of United States National Karate Team
- 1992-1994, Captain, US Armed Forces in Japan Karate Team

TECHNICAL INSTRUCTION/MENTORING EXPERIENCE:

2001	Guest Lecturer for Client/Server Class (SU-IST)	Syracuse, NY
2001	Guest Lecturer for Project Management Class (SU-IST)	Syracuse, NY
2001	UML Training for ACM Syracuse Chapter (Assistant)	Syracuse, NY
1999-Present	Private Corporation Training for IS Organizations	Syracuse, NY
1999	Database Design & Query/ACM Syracuse Chapter	Syracuse, NY
1998	Introduction To Visual Basic/ACM Syracuse Chapter	Syracuse, NY
1996-Present	Various Visual Basic Classes/Local Training Centers	Central New York
1998-2001	Founder/Technical Advisor for Windows Developer's Forum of CNY	East Syracuse, NY

TECHNICAL/COMMUNITY CONTRIBUTIONS:

2004	Finalist, Computer Professional of the Year
2003	Leadership Greater Syracuse Alumni/Selection Committee
2001	Central New York 40-under-40 Awardee
2001-2004	Member of PMI – Syracuse Chapter and Various SPIGS
1996-Present	Presenter for various technical events
2001	Chair of Computer Professional of the Year Selection Committee
1998-2001	Member of Computer Professional of the Year Selection Committee
1994-1999	Member of Association of Professional Computer Consultants (APCC)
1995-1999	APCC Board of Directors
1998-1999	APCC President
1995-1998	APCC Program Committee
1994-2004	Member of ACM Syracuse Chapter
1998-2004	ACM Technical Instructor

PROFESSIONAL DEVELOPMENT/CERTIFICATIONS:

2003	Entrepreneur's Bootcamp, Syracuse University (School of Management)		Syracuse, NY
2002-2004	The Strategic Coach – Entrepreneurship Training		Toronto, ON
2002	Microsoft TechEd Conference		New Orleans, LA
2001	Leadership 2001/Ahern, Murphy and Associates		Syracuse, NY
2001	Microsoft TechEd Conference		Atlanta, GA
2000	Microsoft TechEd Conference		Orlando, FL
2000	VBits Conference		San Francisco, NY
1999	Microsoft Certified Solution Developer – Charter Member (MCSD)		
1998	Java Programming/Onondaga Community College	(#1 Class Rank)	Syracuse, NY
1998	PowerBuilder/Computer Task Group		Syracuse, NY
1997	Dale Carnegie Course		Syracuse, NY
1996	C++ Programming/Onondaga Community College	(#1 Class Rank)	Syracuse, NY
1996	C Programming/Onondaga Community College	(#1 Class Rank)	Syracuse, NY
1995	Microsoft Visual Basic Database Development/Logical Operations		Rochester, NY
1995	Microsoft Visual Basic/Logical Operations		Rochester, NY
1995	Microsoft Project/TrainingWorks, Inc.		Syracuse, NY
1995	Microsoft Visual Basic/Onondaga Community College	(#1 Class Rank)	Syracuse, NY
1992	Non Commissioned Officer Leadership Course		Okinawa, Japan
1992	Introduction to Ada		Okinawa, Japan
1990	Small Computer Systems School	(Honor Graduate)	Quantico, VA
1990	COBOL Programming School	(Honor Graduate)	Quantico, VA

Hands-on Technology Capabilities:

Microsoft .NET development – C# / Visual Basic:	Expert Level
Microsoft SQL Server	Expert Level
Microsoft Office – Use and programming integration:	Expert Level
Database Design and Modeling:	Expert Level
Cocoa / Objective-C / XCode (iPhone SDK):	Professional Level
Quickbooks – Use and integration:	Professional Level