

David Thomas Oddy
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CAREER GOAL: To guide and lead dynamic organizations in the pursuit of their corporate vision with an emphasis on growth, creativity, innovation, profitability, customer service and employee satisfaction.

CAPABILITIES:

- Lead and inspire teams to their highest potential.
- Operate a business according to well established accounting and administrative procedures.
- Discover, design and promote creative new services and offerings.
- Use leadership abilities to provide a sense of direction to employees, clients and other stakeholders.
- Use relationship skills to provide a sense of confidence to employees, clients and other stakeholders.
- Engage in highly creative problem-solving and effective strategy sessions.

ACHIEVEMENTS:

- Developed a Go-to-Market plan for ENSCO's new Business Solutions Group in the Data Management space and worked with Strategic Partners for rapid implementation.
- Founded and led the business operations of Odyssey Software, Odyssey Systems and Odyssey Solutions Group in a highly profitable and efficient manner. Company revenue growth exceeded 300%, 65%, and 70% respectively during the first three years of growth.
- Led the Odyssey companies to a high level of recognition and appreciation for their ability to consistently deliver success in an industry known for extreme risk of failure.
- Designed and promoted the Odyssey Solutions Suite, a set of unique offerings designed to turn vague consulting offerings into a discreet situationally targeted client experience.
- Launched The CNY Executive Forum to bring a new opportunity for goal cultivation to the Central New York region.
- Recruited, trained and supervised a team of high level programmers, software engineers and consultants.
- Led design and hands-on development efforts for several key software development projects.

WORK HISTORY:

2006-Present	David T. Oddy, Inc. <u>Consultant</u>	Baldwinsville, NY
2004-2006	ENSCO, Inc. – ISS Division <u>Director, Business Solutions</u>	Endicott, NY
1996-2004	Odyssey Software, Odyssey Systems Odyssey Solutions Group <u>CEO/Founder</u>	Syracuse, NY
1996-1997	Integrated Office Technologies <u>Director of Software Development</u>	Syracuse, NY
1996-1998	Dale Carnegie Training Center <u>Graduate Assistant</u>	Syracuse, NY
1995-1996	TrainingWorks, Inc. <u>Technology Consultant</u>	Syracuse, NY
1994-1995	JP Systems (acquired by TrainingWorks, Inc.) <u>Technology Consultant</u>	Syracuse, NY
1990-1993	United States Marine Corps <u>Computer Programmer</u>	Okinawa, Japan

COMMUNITY ACTIVITIES:

- Ongoing participation in mentoring in the software and IT consulting profession.
- Participation in the local Junior Achievent program.
- Graduate of LGS class of 2003.
- Active member of local leadership organizations.
- Coached and taught karate athletes for competition at a national level – personally coached five national champions.
- Nationally Certified Karate Referee
- 1987, 1989, 1994, 2007 United States National Karate Champion
- 1994-1996, Member of United States National Karate Team
- 1992-1994, Captain, US Armed Forces in Japan Karate Team

TECHNICAL INSTRUCTION/MENTORING EXPERIENCE:

2001	Guest Lecturer for Client/Server Class (SU-IST)	Syracuse, NY
2001	Guest Lecturer for Project Management Class (SU-IST)	Syracuse, NY
2001	UML Training for ACM Syracuse Chapter (Assistant)	Syracuse, NY
1999-Present	Private Corporation Training for IS Organizations	Syracuse, NY
1999	Database Design & Query/ACM Syracuse Chapter	Syracuse, NY
1998	Introduction To Visual Basic/ACM Syracuse Chapter	Syracuse, NY
1996-Present	Various Visual Basic Classes/Local Training Centers	Central New York
1998-2001	Founder/Technical Advisor for Windows Developer's Forum of CNY	East Syracuse, NY

TECHNICAL/COMMUNITY CONTRIBUTIONS:

2004	Finalist, Computer Professional of the Year
2003	LGS Alumni/Selection Committee
2001	Central New York 40-under-40 Awardee
2001-Present	Member of PMI – Syracuse Chapter and Various SPIGS
1996-Present	Presenter for various technical events
2001	Chair of Computer Professional of the Year Selection Committee
1998-2001	Member of Computer Professional of the Year Selection Committee
1998	Founder/Co-Sponsor/Technical Advisor for Windows Developer's Forum of CNY
1994-1999	Member of Association of Professional Computer Consultants (APCC)
1995-1999	APCC Board of Directors
1998-1999	APCC President
1995-1998	APCC Program Committee
1994-Present	Member of ACM Syracuse Chapter
1998-Present	ACM Technical Instructor

EDUCATION/PROFESSIONAL DEVELOPMENT/CERTIFICATIONS:

2005-Present	MIS/Business Degree Program (100 Credits, Expected Graduation 2011)	Syracuse, NY
2003	LGS Class of 2003	Syracuse, NY
2003	Entrepreneur's Bootcamp, Syracuse University (SOM)	Syracuse, NY
2002-Present	The Strategic Coach – Entrepreneurship Training	Toronto, ON
2002	Microsoft TechEd Conference	New Orleans, LA
2001	Leadership 2001/Ahern, Murphy and Associates	Syracuse, NY
2001	Microsoft TechEd Conference	Atlanta, GA
2000	Microsoft TechEd Conference	Orlando, FL
2000	VBits Conference	San Francisco, NY
1999	Microsoft Certified Solution Developer (MCSD)	
1998	Java Programming/Onondaga Community College	(#1 Class Rank) Syracuse, NY
1998	PowerBuilder/Computer Task Group	Syracuse, NY
1998	C++ Programming/Onondaga Community College	(#1 Class Rank) Syracuse, NY
1997	Microsoft Visual Basic Certification – All current versions	Syracuse, NY
1997	Dale Carnegie Course	Syracuse, NY
1996	General Studies/Onondaga Community College	(4.0 GPA) Syracuse, NY
1996	C++ Programming/Onondaga Community College	(#1 Class Rank) Syracuse, NY
1996	C Programming/Onondaga Community College	(#1 Class Rank) Syracuse, NY
1995	Microsoft Visual Basic Database Development/Logical Operations	Rochester, NY
1995	Microsoft Visual Basic/Logical Operations	Rochester, NY
1995	Microsoft Project/TrainingWorks, Inc.	Syracuse, NY
1995	Microsoft Visual Basic/Onondaga Community College	(#1 Class Rank) Syracuse, NY
1992	Non Commissioned Officer Leadership Course	(Honor Graduate) Okinawa, Japan
1992	Introduction to Ada	Okinawa, Japan
1990	Small Computer Systems School	(Honor Graduate) Quantico, VA
1990	COBOL Programming School	(Honor Graduate) Quantico, VA
1987	General Studies/Onondaga Community College	Syracuse, NY